

Message Text

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PAGE 01 VIENNA 09601 131643Z

40

ACTION IO-10

INFO OCT-01 AF-04 ARA-06 EA-06 EUR-12 NEA-06 RSC-01 NSC-05

ISO-00 L-02 H-01 PRS-01 EB-04 AID-05 COME-00 CIAE-00

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R 131530Z NOV 74

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 4162

INFO AMEMBASSY BOGOTA

USMISSION USUN NEW YORK

LIMITED OFFICIAL USE VIENNA 9601

E.O. 11652: N/A

TAGS: BEXP UNIDO UNDP CO

SUBJECT: UNIDO - COLOMBIAN IRON AND STEEL PROJECT

REF: VIENNA 5193

1. SINCE TRANSMISSION REFTEL UNIDO HAS RECEIVED AND EVALUATED NINE BIDS FOR COLOMBIAN IRON AND STEEL PROJECT. OF THE NINE, WE HAVE BEEN CONFIDENTIALLY INFORMED THAT EIGHT WERE FOUND TECHNICALLY ACCEPTABLE, INCLUDING BIDS BY A.D. LITTLE AND BATTELLE. LITTLE AND BATTELLE ARE REPORTEDLY FOURTH AND FIFTH FROM LOWEST PRICE BID, FORMER COMING IN AT \$242,500 AND 46.8 MAN-MONTHS AND BATTELLE FOLLOWING A FEW THOUSAND DOLLARS BEHIND WITH ROUGHLY SAME PROPOSED PROJECT DURATION. LOWEST BIDDER SAID TO BE INDIAN COMPANY (\$190,000 WITH ESTIMATE OF 76 MAN-MONTHS TO COMPLETE PROJECT), SPANISH FIRM IS SECOND (\$211,000 AND 43 MAN-MONTHS), AUSTRIAN FIRM THIRD (\$233,000 AND 186 AN-WEEKS).

2. WE UNDERSTAND PRIVATELY THAT SECRETARIAT HAS APPROVED SIS PROJECT WHICH WILL PERMIT COLOMBIAN
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PAGE 02 VIENNA 09601 131643Z

OFFICIALS VISIT VIENNA LATER THIS MONTH TO REVIEW

THE BIDS AND CONSULT CONCERNING THE SELECTION OF THE
SUCCESSFUL CONTRACTOR. THIS APPEARS CONFLICT WITH

UNDP SUBCONTRACTING REGULATIONS WHICH PROVIDE LOWEST
BIDDER AMONG QUALIFIED FIRMS BE SELECTED, BUT GIVES
A.D. LITTLE OR BATTELLE A LAST CHANCE FOR SELECTION
(TEPCO OFFICER CONFIDED THAT HE BELIEVED UNIDO WOULD
GO ALONG WITH ANY STRONG PREFERENCE OF COLOMBIANS).

3. ADDRESSEES MAY WISH DRAW UPON FOREGOING WITH
COLOMBIANS AND/OR US BIDDERS. NO INDICATION SHOULD
BE GIVEN, HOWEVER, OF NATIONALITY OF THREE LOW BIDDERS
OR ACTUAL AMOUNTS OF BIDS AS THIS COULD LEAD TO SERIOUS
EMBARRASSMENT TO OUR SOURCE. STIBRAVY

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Message Attributes

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Disposition Date: 28 MAY 2004
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